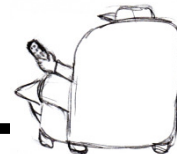


THE EXTRA POINT



"Counting Down to Touchdown" Specials

July 1st –September 30, 2013

• **Customer Specials:**

Book Specials



Purchase 23 books and receive one free (\$15.99 value)

Purchase 40 books and receive two free (\$31.98 value)

Purchase 56 books and receive four free (\$63.96 value)

Display Incentives



Purchase one Double Tier Book Display (Acrylic) \$ 10 and receive one **free** book (\$15.99 value)

Purchase one 12-Pocket Rotating Display (Wire) \$ 45 and receive three **free** books (\$47.97 value)

Purchase one 24-Pocket Rotating Display (Wire) \$ 100 and receive seven **free** books (\$111.93 value)

• **Sales Rep Incentives:**

"New Account" Rep Incentive:

Open 7 or more new accounts **per month** and receive a \$50 bonus.

"Ongoing" Incentive:

Remember: you receive an **EXTRA** 10% commission in all months that *shippable* sales exceed \$2500.

From Slynn ...

Upcoming Titles ... Second Volumes ... Suspended Titles

We are excited about the newest releases coming in September and October: *Texas Tech Red Raiders (Sept.)*, *TCU Horned Frogs (Sept.)*, and *Oklahoma State Cowboys (Oct.)*.



In an ongoing effort to meet the needs of tough economic times and an ever-changing market, we have been evaluating not only the direction of our new titles but also the profitability and success of our current titles. FSU Seminoles and the first volume of South Carolina Gamecocks will both be "**suspended**" at this time, but remember that the second volume, MORE South Carolina Gamecocks has just arrived and is full of new, exciting stories for those Gamecock fans!



Sandra's Snippets...

- Please send **complete** order forms for new accounts. This includes tax resale number, contact name, address, telephone and fax numbers, email, website, and payment terms. If the payment terms are Net 30, you must also send a credit sheet with the order. **We will no longer process incomplete orders.**
- We have order forms available on the Sales Rep website. Please take advantage of these to ensure that you are sending all required information and placing accurate orders.
- If you are unsure what your customer's payment terms are when placing an order, please write "as usual" or "current terms" on the order form. Do not simply check the Net 30 payment term box.
- We have had some **issues** with not receiving faxed orders. Please call the office or send us an email when you fax an order and we will confirm receipt of your faxed order.

Extra Point Publishers

P.O. Box 871
315 Hampton Court
Perry, GA 31069
Phone: 478-224-FANS (3267)
Fax: 478.218.0306
contact@extrapointpublishers.com

We're on the Web !
<http://www.die-hardfans.com>
(for customers)
<http://site.edmcinn.com>
(for Sales Reps only)

Have fun. Have faith. Go God!
Proverbs 30:8



EXTRA CREDIT

After King David had captured Jerusalem, he built up the city even more. What king helped David build himself a home by sending cedar logs, carpenters and masons?

Email, fax, or call in your answers for an extra \$3.00 added on to your commission.

Connect with us.



@Die_Hard_Fans



facebook.com/
ExtraPointPublishers

Tiffany's Tidbits...

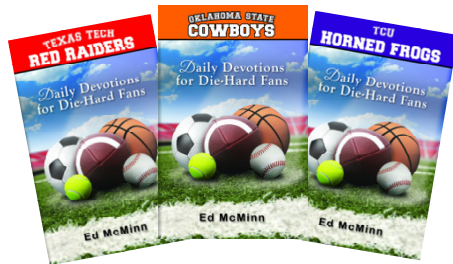
Recently, I sent out an email requesting Tax ID/ Resale numbers for some of your accounts. Please return this information as soon as possible.

It sounds picky, but Extra Point is required by law to have this information on file in order not to charge wholesale customers tax on their orders or be fined.

Also, it is essential that you include the Tax ID/ Resale number on new account orders, or we will not process the order.

Thank you in advance for all your help. I appreciate your hard work!

Coming Soon!



Attention all

**Red Raiders,
Cowboys, and
Horned Frog fans:**

Keep an eye out for our next new additions to the Die-Hard Fans family. We hope you're as excited as we are!

PLEASE Like and share our Daily Devotional post!



Every day we post a different devotional on Facebook. Help us spread the word by sharing our posts. This is a great way to advertise as your customers, friends, and family will also see our Daily Devotional post.

If you haven't already liked us on Facebook, then what are you waiting for?!

Join us in prayer.

"With this in mind, we constantly pray for you, that our God may make you worthy of his calling, and that by his power he may bring to fruition your every desire for goodness and your every deed prompted by faith." 2 Thessalonians 1:11 NIV

• Kay Fezzell
(customer) - Cancer

- Mary Beth Watkins (customer) - Cancer recurrence.
- Lynda Tarbutton (Rep) - Newly married daughter. We also pray many blessings for the newly wed couple.
- Donna Brown (Rep) - Her husband Jack and his health.

We want to thank you each for hanging in there during some tough economic times. Your job as a sales rep is a tough one and it takes a real God-given talent to be as successful as you each are. We thank God for you and pray for you, and we want you to know that you ARE appreciated, even if we forget to tell you enough.

Return Policy

- **Within 6 months:**
 - Paid or unpaid account: 100% returnable. Upon request, we can also send the customer a shipping label so that they may return at no cost to them.
- **Over 6 months:**
 - Account with an unpaid balance: undamaged books can be returned & credited to the balance, but the customer is responsible for the return shipping cost and will still suffer tarnished credit.
 - Account paid in full: no returns; no refunds or credits issued after 6 months on paid accounts.